

Power your office. Empower yourself

Custom Data Conversion Guide 2012



BQE Software, Inc. 2601 Airport Drive Suite 380 Torrance CA 90505 Support: (310) 602- 4030 Sales: (888) 245-5669

Fax: (310) 784-8482

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Data Conversion

Conversion means a one-way transfer of data from one application to another. This Custom Data Conversion Guide defines the options and data conversion process for new EngineerOffice® users.

Data Conversion Options

EngineerOffice has several built-in integration or sync options but you may want to utilize our EngineerOffice Consulting Services in any of the following situations:

- You have an application other than Microsoft Outlook, Entourage, iCal, Apple Mail, Address Book or QuickBooks whose data you want to migrate into EngineerOffice.
- You do not have the time or technical confidence to plan, conduct and test conversions using our built-in sync or integration tools.
- You want to customize the migrated or converted data to be optimized for EngineerOffice.

When you have applications other than those listed above, we strongly recommend a custom conversion for your data (see below). **You DO NOT want to risk data errors or waste valuable time.** Let EngineerOffice Consulting Services handle it for you.

Custom Conversions

Our EngineerOffice Consultants can convert data from a growing number of applications, including:

- Wind2/Deltek FMS
- Deltek Advantage
- Deltek Vision
- Deltek Costpoint
- Deltek Time
- Sema4
- Axium
- BillQuick
- Timeslips

- Microsoft Dynamics
- Creative Solutions Practice Solutions
- Tenrox
- Replicon
- lournyx
- ProSystem fx Practice Management
- Sage MAS 90
- HighTower Time and Billing

In addition to these applications, EngineerOffice Consultants have successfully moved data from proprietary software, Excel spread sheets and other data sources.

Consulting fee for customized data conversion to EngineerOffice is non-refundable. Conversion time varies depending upon the size of your database.

Data Conversion to EngineerOffice

EngineerOffice's proprietary custom conversion tools transfer the following data from the source application to EngineerOffice.

Source Data	EngineerOffice Data	Notes	
Customer records	Contacts (Client)	Contact details only (name and address)	
Service Items/ Activity Codes	Job Codes	ID, description, active/inactive status, billable status, bill rate	
Expense Items	Job Codes	ID, description, active/inactive status, billable status, cost	
Project data	Projects	Contract type and amount, project name, ID, address, project manager, status, client	
Employee records	Contacts	Contact details <i>only</i> (name and address), active/inactive status, bill/pay rates (if available in the source data)	
Time records	Time Entries	Associated with a project or client.	
		Description, tax, date, status, bill rate, hours, notes, etc	
		The billable value, billable status, and bill and cost rates may not transfer if not set up correctly in the source.	
Expense records	Expense Entries	Associated with a project or client.	
		Description, tax, date, status, cost rate, units, notes, etc	
		The billable value, billable status, and cost rates may not transfer if not set up correctly in the source.	
Invoice records	Invoices	Date, total amount, status, client, project, balance due, etc	
		Links to time and expense records included on an invoice will transfer only if you have created invoices based on time and expense entries.	
Payment records	Transactions	Associated with invoices only. Retainer payments should be associated with a project or client.	
		Date, amount, client, notes, etc.	
Vendor records	Contacts (Vendor)	Contact details only (name and address), active/inactive status	

From this point onwards, your time and billing information will be in a single database (i.e., the EngineerOffice database). In other words, all your historical information – billed and unbilled time and expenses, paid and unpaid invoices, payment history – is now in EngineerOffice. After conversion, you can archive your old data at your convenience.

What to Expect

In the conversion process, it is important to set realistic expectations about timetables and tasks to be done by the *EngineerOffice Consultant* and *by you*.

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Timetable	Data conversion can take more than 30 days depending on the availability of EngineerOffice Consultants. Data conversions are scheduled on a first-come, first-served basis. You will be given a preliminary start date, and will be kept informed of any unforeseen delays.		
	Conversion begins only after the customer provides the information required (see <u>Conversion Process</u> below). This information is control information such as record counts and key amounts. Data conversion will not start until the information required is provided. Delays in receiving information, including source files, may shift your place in the Team's schedule.		
	Preliminary data conversion time estimates are based on previous data conversion jobs. These jobs include only the data required to process within EngineerOffice (see Data transferred below).		
	The final number of hours required to complete the conversion will depend on unforeseen issues with the data and/or data beyond what EngineerOffice requires.		
	Any additional hours required may extend the timetable and/or increase your conversion fee. If such a situation arises, you will be informed as soon as possible.		
	If you adapted your old software to accommodate the unique information tracking or processing needs of your business (e.g., utilized data fields for other than their original purpose), the EngineerOffice Consultant will provide an estimate of additional time. This may also increase the data conversion fee.		
Data transferred	Standard conversion services include only the data EngineerOffice requires to function properly.		
	Since EngineerOffice does not have Vendor Bills, they are not transferred.		
	Payroll or accounts payable data is not transferred because EngineerOffice does not handle payroll and payables. Depending on your old data and your new accounting software, the EngineerOffice Consultant will recommend solutions for transferring this data.		
	Any other data transfers (or special requests) will be considered an additional service.		
QuickBooks and accounting data	If you plan to use QuickBooks as your new accounting software, BQE Software has partnered with third-party certified QuickBooks Consultants who can assist you with setting up your accounting system and transferring payables, banking, payroll and other data.		
	When appropriate, BQE recommends making simple journal entries for each G/L account as Balance Brought Forward.		

Any requests, issues or unique situations that affect the timetable or conversion fee must be authorized and payment made **before** conversion work will recommence.

Conversion Process

In order to successfully transit from your existing software to EngineerOffice, it is important to understand the process involved.

Up until the final step (Step 4 below) of the conversion process, you will continue to use your current software and database. Only in the final step will you stop using it so we can convert the latest data to EngineerOffice.

Step I - Dry-Run

- I. After purchasing EngineerOffice, please backup or copy your old database/files and upload them to our FTP site. Your EngineerOffice Consultant can provide instructions to upload your data file. You can also send your database on a CD via mail.
- 2. Email the following control information to your EngineerOffice Consultant:

Control Info	Count/ Amount/ ✓
Total number of clients in your database	
Total number of projects in your database	
Total employee records in your database	
Total vendor records in your database	
Total amount of all un-paid invoices	\$
Total amount of un-billed time and expense	\$
Total amount invoiced	\$
Total payments received on invoices	\$
Total retainer amount received	\$
Value of billable & unbilled time entries	\$
Value of non-billable & unbilled time entries	\$
Value of billable & unbilled expenses	\$
Value of non-billable & unbilled expenses	\$
Aging Report Summary for all Clients/ Projects (PDF format)	
Aging Report Details for all Clients/ Projects (PDF format)	
WIP Report (Unbilled Time and Expense for all Clients/Projects) (PDF format)	

This control information ensures complete and accurate transfer of data. Please be sure the information is accurate because it can cause delays in the conversion timetable.

Step 2 – First User Review

- After the data is converted and verified against the control information, the new EngineerOffice database will be sent to you for review. If you notice any discrepancy in the data, please contact your EngineerOffice Consultant.
- 2. If the discrepancy is specific to your database, the Consultant will fix the items for you at an extra cost by running one or more update queries. (This is typically faster and less costly than manually updating many records.)
- If the discrepancy is identified as a new element or a problem with the conversion program, the incident will be escalated to the BQE Engineering Team. Depending on the situation, this process may take several weeks to rectify.

Step 3 - Final Review

I. After all noted discrepancies are fixed, a new database will be sent to you for final review. Once you are satisfied with the accuracy and completeness of the final data, please let your Consultant know that you are now ready for the final step.

Step 4 – Switch Over

Book a date with your Consultant when you will stop using your current database. This is
typically after you have completed a billing cycle and completed tasks for the month. If possible,
schedule the final conversion late in the week to minimize the days for manual tracking of time
and expenses.

We **strongly recommend** you schedule your <u>EngineerOffice Training</u> at this stage. This ensures continuity in the conversion process and also the availability of trainers at the right time.

- 2. Send the latest database for final conversion on the scheduled day. Normally, the final conversion takes 2 to 3 business days. You **should not** use your old software or database.
- 3. When you receive your final EngineerOffice database, you will need to fine-tune the data for optimum value. Your Consultant will provide a list of edits and manual changes you may need to make.
- 4. Once you are done with the optimization, you can then start working on EngineerOffice and start your trainings.

For more information on EngineerOffice, please check the <u>EngineerOffice Help</u> or visit the <u>EngineerOffice Support</u> page for additional documentation. For questions, please call us at (888) 245-5669 (US and Canada) or (310) 602-4020; or email <u>sales@EngineerOffice.com</u>.